

QAR 2bn Sovereign SME Fund

Researching, designing and launching a national SME investment programme

The Challenge

Enterprise Qatar was established as part of a national agenda to diversify beyond oil and gas while promoting youth employment and private entrepreneurship.



AT A GLANCE

QAR 2bn

Programme budget

Qatar

SME development

Equity + Debt + Support

Programme structure

Our Approach

- **Fund Design**
Led research and design of the equity programme, investment mandate and criteria.
- **Operating Framework**
Developed transaction processes, guidelines and financial and performance models.
- **Stakeholder Design**
Defined roles and responsibilities for the LP, GP and professional service providers.
- **Implementation**
Supported approvals, provider evaluation and launch planning.

Outcome

Enterprise Qatar operations and initial programmes were successfully established.

Experience Across the Journey

